

# MECHANICS

## VIETNAM ENGINE AND AGRICULTURAL MACHINERY CORPORATION (VEAM)

### I. COMPANY PROFILE:

<b>Address:</b>	Lot D, Block D1, PhuThuong ward, Tay Ho District, Ha Noi City, Viet Nam
<b>Established year:</b>	1990
<b>Tax code:</b>	010.010.3866
<b>Tel :</b>	04.62800802
<b>Fax :</b>	04.62800809
<b>E-mail :</b>	veamoffice@veam.com.vn
<b>Website :</b>	www.veam.com.vn
<b>Type of Organization:</b>	Viet Nam Engine & Agricultural Machinery Corporation
<b>Type of business:</b>	Engine, Agricultural Machinery, Automobiles, Motorcycle....
<b>Industry :</b>	Mechanical Engineering
<b>Employees:</b>	7000

### II. SUGGESTED COLLABORATION:

- ❖ Expand and develop current business
- ❖ Gain experience from developed countries
- ❖ Find partners to increase export values.

*Pictures of company products*



# AIDI ELECTRO-MECHANICAL COMPANY

## I. COMPANY PROFILE:

<b>Address:</b>	233 Long Hung street, Hoang Dieu province, Thai Binh City
<b>Established year:</b>	2012
<b>Tax code:</b>	1000938408
<b>Tel :</b>	0084 (0) 913.518.087
<b>Fax :</b>	(0084) 363.745.324
<b>E-mail :</b>	<a href="mailto:diencoaidi@gmail.com">diencoaidi@gmail.com</a>
<b>Website :</b>	diencoaidi.com.vn
<b>Type of Organization:</b>	Company limited
<b>Type of business:</b>	Product: rice cooker; kettle, pot pans; non-stick pans; magnetic cooker, electric fans and some the others.
<b>Industry :</b>	
<b>Employees:</b>	100 person

## II. GENERAL INFORMATION:

We, The Aidi Electro-mechanical Co., Ltd would like to give You all our Customers, Partners the best wish of happiness and prosperity !

Dear Customers, Partners of ours !

It was established in 1993, located in Hoang Dieu Ward, Thai Binh City, Thai Binh Province, Vietnam. The Aidi Electro-mechanical Co., Ltd is now a professional manufacturer for The Aidi or Geidea exclusive Brand Electro-mechanical products with the main items, are: rice cooker; kettle, pot pans; non-stick pans; magnetic cooker, electric fans and some the others.

Since the established Day, our Company has been making great effort to maintain the pace of sustainable growth development. And now, the Aidi or Geidea brand electro-mechanical products of ours have had their own market share in almost regions in Vietnam and being exported to some countries.

It has been learnt from practice that “The highest award for manufacturer is the confidence, admiration coming from customers!”. That is reason why our Company always strives to enhance the quality of products, services through implementation of the synchronous solutions.

In which, "Technology factor and partners, customers care" always treated as the key solution. So far the most of stages of accessories producing have been applied high tech., automation tech., and with a number of stages using electronic robot technology as well.

We deeply understand that "Customers the first". And so, being served our customers and expand cooperation development with Partners in and out of the country, is the activities principle for us.

With my best regard!

### **III. SUGGESTED COLLABORATION:**

- ❖ Expand and develop current business
- ❖ Gain experience from developed countries
- ❖ Find partners to increase export values.

#### *Pictures of company products*



# FOOD PROCESSING

## HANOI TRADE CORPORATION (HAPRO)

### I. COMPANY PROFILE:

<b>Address:</b>	38-40 Le Thai To Str., Hanoi, Vietnam
<b>Established year:</b>	2004
<b>Tax code:</b>	0100101273
<b>Tel :</b>	+844.38267984
<b>Fax :</b>	+844.39288407
<b>E-mail :</b>	<a href="mailto:doingoi@haprogroup.vn">doingoi@haprogroup.vn</a>
<b>Website :</b>	<a href="http://www.haprogroup.vn">www.haprogroup.vn</a>
<b>Type of Organization:</b>	State-owned
<b>Type of business:</b>	Import & Export, Domestic Trade, Manufacturing, Commercial Infrastructure Investment.
<b>Industry :</b>	Light industry, Food, Agriculture., etc
<b>Employees:</b>	7,000

### II. GENERAL INFORMATION:

*(General information of Company)*

Hanoi Trade Corporation (Hapro) is a State owned corporation established under the Decision No.129/2004/QD-TTG of the Prime Minister and Decision No.125/2004/QD-UBND of Hanoi People's committee. The Corporation operates under the model of "Mother and Child" company with more than 40 subsidiaries.

#### ***Export - Import:***

Export:

- Handicrafts and fine art articles; interior decoration furniture made from rattan, bamboo, palmleaf, seagrass, wood and other natural material
- Light industrial products: textile and garment, consumption goods.
- Agricultural products: rice, coffee, tea, cashew, tapioca, starch, dried coconut, spices: cinamon, ginger, saffron, chilli., etc.

- Processed food: Canned fish and meat, pickled vegetables, dried fruit, instant noodles, instant porridges; vodka...

**Import:** Machinery, equipments, materials, household appliances, consumption goods., ect.

***Investment and development of the commercial infrastructure system:***

Invest and develop in commercial infrastructure system, including:

- + Supermarkets: General, specialized
- + Shopping malls
- + Luxury offices for lease
- + Convenient stores
- + Wholesales markets
- + Wet markets
- + Logistics and distribution center.

***Domestic trade:***

- Manage chains of Hapro shopping centres, Hapromart supermarkets, Haprofood convenient stores of food and beverages, Hapro Bon Mua chains of café and restaurants; retailing fashion stores Hafasco; Trang Thi household electrical appliances., Thuy Ta chains of café and restaurants etc.
- Develop wholesales, distribution and agent system for daily consumer goods, regional specialities produced or exclusively distributed by Hapro.

***Manufacturing:***

- Handicrafts and fine art articles;
- Ceramic and fine art articles for home use.
- Chu Dau Ceramics, Bat Trang Ceramics.
- Interior decoration furniture in wood, water hyacinth...
- Textile and garment, backpack, handbag...
- Processed agricultural products: rice, cashew...
- Processed food: Canned meat, ham, seafood, spices, pickled fruit and vegetables, instant noodles ... Beverages: Purified water, fruit juices, Wine and Hapro vodka.

***Services:***

- Chains of restaurants.
- Chains of cafeteria with brandname: Bon Mua, Thuy Ta.
- Services for Wedding and Event Organization (Cosmos Plaza, Nhat Hong restaurant...)
- Tourism: Organizing inbound and outbound tours, especially business tours and traditional handicraft village tours
- Logistics services

## **MARKETS:**

- Foreign markets: **70** countries and territories in the world.
  - + Asia: India, Pakistan, Malaysia, Singapore, Indonesia, Philippines, China, Japan, Korea, Myanmar., etc
  - + Europe: Russia, United Kingdom, Italy, Holland, Germany, France, Spain., etc.
  - + America: The United States, Canada, Mexico, Brazil, Argentina, Venezuela., etc.
  - + Africa: Southern Africa, Angola, Modambique, Cote'd Ivoire, Nigeria.,etc.
  - + Other countries and territories: Egypt, Middle East countries, UAE., etc.
- Domestic markets: Hanoi and the whole country.

## **III. SUGGESTED COLLABORATION:**

- Looking for Russian importers of handicrafts and fine art articles, agricultural products, processed food ., etc
- Looking for Russian exporters of cosmetics, consumption goods to distribute in Vietnam.
- Looking for partners in tourism.
- Market research in retail industry in Russia

*Pictures of company products*







# HUNG CUC COMPANY LIMITED

## I. COMPANY PROFILE:

<b>Address:</b>	No. 2B Ly Bon Street, TienPhong District, Thai Binh City, Vietnam
<b>Established year:</b>	12/11/2003
<b>Tax code:</b>	1000339080
<b>Tel :</b>	+84 363-795 777
<b>Fax :</b>	+ 84 363 795795
<b>E-mail :</b>	<a href="mailto:hungcuctb@yahoo.com">hungcuctb@yahoo.com</a> yueheli@gmail.com
<b>Website :</b>	www.gaongon4nha.com
<b>Type of Organization:</b>	Private Enterprise
<b>Type of business:</b>	Manufacture and Trade
<b>Industry :</b>	Food and Agricultural Products
<b>Employees:</b>	150

## II. GENERAL INFORMATION:

Hung Cuc Company Limited specializes in milling and processing food business. During more than 15 past years of development and cooperation with farmers in Thai Binh City, it has become the biggest leading unit in exporting and supplying high quality rice in the North of Vietnam.

As requirements for quality from domestic market and export are becoming more demanding, we started our new factory with the most modern production line in August, 2013. It is situated on an area of 25,000 m<sup>2</sup> in XuanQuang Industrial Zone, Dong Hung District, ThaiBinh City, Vietnam. With well-monitored and well-regarded quality control system, HungCuc Company Limited provides the highest quality standard products and professional services to satisfy customers' needs.

Besides, we have developed strategies of brand building named “Hung Cuc Thai Binh” as well as cooperated with the government, agricultural scientists, farmers to have enough clean, delicious, healthy and high-standard rice sources for export and domestic with the motto: “Good to the last grain!”. We are proud of being trusted and accepted by customers from domestic, Africa, Asia ... We continuously improve to fulfill the higher customers’ hopes as well as the stricter requests of markets.

### **III. SUGGESTED COLLABORATION:**

- Find partners to increase export values.
- Expand and develop current business.
- Find partners who are interested in purchasing rice from Vietnam.

# VEGETABLE AND FRUIT EXPORT IMPORT JOINT STOCK COMPANY NO.1 (VEGETEXCO I HANOI)

## I. COMPANY PROFILE:

<b>Address:</b>	389 Truong Dinh Street, Tan Mai Ward, Hoang Mai District, Hanoi, Vietnam
<b>Established year:</b>	1973
<b>Tax code:</b>	0100113920
<b>Tel :</b>	04 36622248
<b>Fax :</b>	04 36621398
<b>E-mail :</b>	<a href="mailto:info@vegetexco1.com.vn">info@vegetexco1.com.vn</a>
<b>Website :</b>	<a href="http://www.vegetexco1.com.vn">www.vegetexco1.com.vn</a>
<b>Type of Organization:</b>	Joint Stock Company
<b>Type of business:</b>	Manufacturer and Exporter
<b>Industry :</b>	Processing and exporting canned fruits-vegetable and other agricultural products
<b>Employees:</b>	150

## II. GENERAL INFORMATION:

Founded since 1973, VEGETEXCO 1 HANOI has been strongly growing in the field of producing and distributing canned fruits and vegetables and today the company has become one of the top producers in Vietnam with the brand name “VEGETEXCO I HANOI”.

Over the past years, Vegetexco I Hanoi has always been the traditional partner of many customers in European and Asian countries such as: Russia, France, Netherlands, Romania, Bungaria, Czech, Latvia, Litva, South Africa, Korea, Japan, Middle East...with the main products of canned vegetables and fruits: pineapple in syrup, lychees in syrup, pickled cucumber, pickled tomatoes ...

With the group of engineers who have been trained both at home and abroad beside the good skills workers, the company always maintains its reputation to customers by ensuring the quality, quantity and delivery on time of every shipment with reasonable price.

For the non-stop improvement of quality, our company is applying ISO 9001-2008 and HACCP certificated.

Today, the company with its factory is in possibility to produce 20,000 tons of products as annual capacity.

Besides canned products, the company also deals with agro-forestry products such as: star aniseed, cinamon, dill seeds, coriander seeds. . .

We believe that with the wide range of products and the best quality, the company can provides a competitive advantage in reaching all customers.





For the easy access and cooperate with foreign partners, VEGETEXCO I – HANOI registered itself as the member of Vietnam Chamber of Commerce and Industry (VCCI) and Vietnam Fruit & Vegetables Association.

With hope to improve our quality of products and to serve customers better and better, VEGETEXCO I HANOI is always glad to receive opinions from all partners at home and abroad for the common development in the future.

### III. SUGGESTED COLLABORATION:

- ❖ Find partners to expand the export market
- ❖ Gain experience from foreign enterprises
- ❖

#### *Pictures of company products*

		
Pickled Cucumbers		Pineapple In Syrup
		
Pickled Tomatoes		Lychees In Light Syrup



Star Aniseeds



Cinnamon Powder

# CONSTRUCTION SERVICE

## VAN MINH IMPORT EXPORT COMPANY LIMITED

### I. COMPANY PROFILE:

<b>Address:</b>	Ngoc Gia – Ngoc Hoa – Chrong My – Ha Noi – Viet Nam
<b>Established year:</b>	2006
<b>Tax code:</b>	0500476189
<b>Tel :</b>	084 433 868 815
<b>Fax :</b>	084 433 868807
<b>E-mail :</b>	lequocvan86@gmail.com
<b>Website :</b>	vanminhresort.com.vn
<b>Type of Organization:</b>	Company limited
<b>Type of business:</b>	- Manufacturing and trading of goods for export and domestic consumption, including ceramics, lacquer, stone, horn, handicrafts, ... textile products, socks, clothes, towel items, shoes, slippers, caps, hats, gloves of all kinds, shells, bags, plastic products made from corrugated iron, wood turning, animal bones;  - Housing construction, civil works, industrial, transportation, irrigation, urban infrastructure, infrastructure, industrial clusters.
<b>Industry :</b>	Construction of Civil and Industrial projects
<b>Employees:</b>	67

### II. GENERAL INFORMATION:

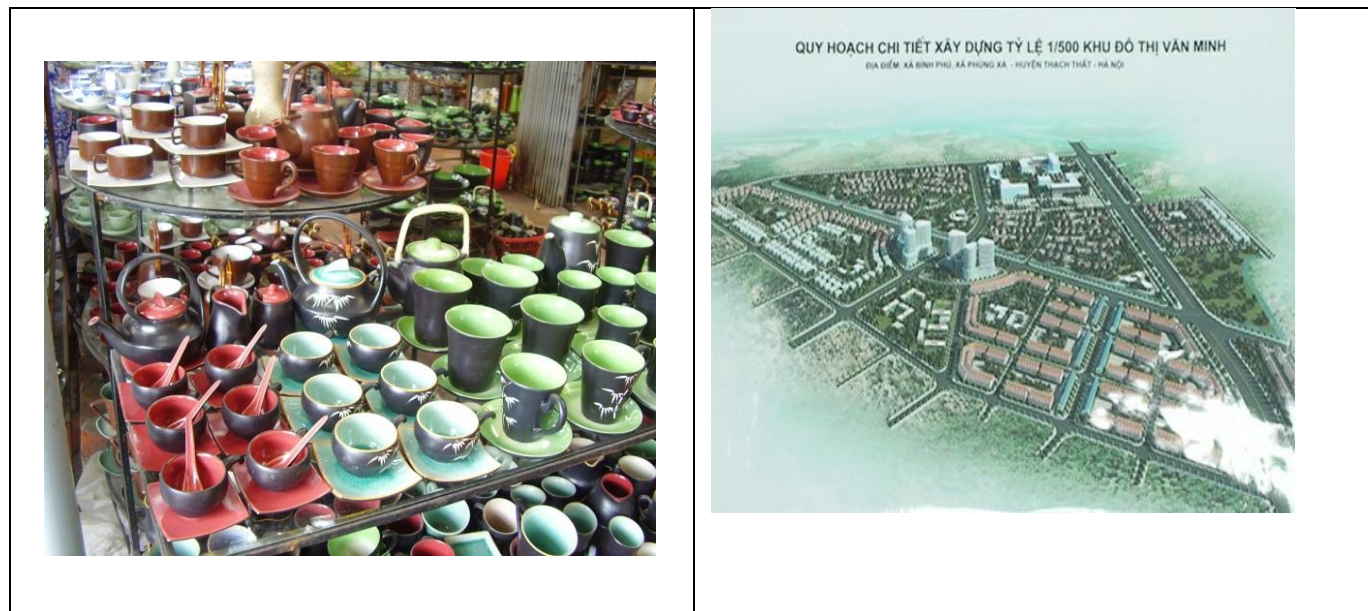
Import Export Company Limited was established since 2006 the main business activity of the company in the following fields: production of building materials; Manufacturing and trading of commodities for export and domestic consumption, including ceramics, lacquer,

stone, horn, handicrafts ..., stockings products, clothes, towels, shoes, sandals , caps, hats, gloves of all kinds, shells, bags, products made from plastic, corrugated iron, wood turning, animal bones; Import, purchase food and materials production, consumption materials, commonly used cosmetic and sanitary equipment; Catering business; Investment in factories building for rent, warehouse, office work; Investment, construction, business and civil, industrial, transport, irrigation, interior decoration; Investment, construction, trading houses, urban infrastructure and other business sectors. Since the formation and development to this growing company has established several subsidiary companies with many different industries and sectors with many more on the rise. Operational business of manufacturing ceramics, rattan export company currently is producing a lot of large orders to USA, Hong Kong .... Regarding the construction company is implementing major projects such as the Complex BinhPhuPhungXa Industrial, Construction Project infrastructure in urban areas Thinh - HoaiDuc ... with total investment several hundred billion.

### III. SUGGESTED COLLABORATION:

- ❖ Expand and develop current business
- ❖ Gain experience from developed countries
- ❖ Find partners to increase export values

#### *Pictures of company products*



# AN QUY HUNG COMPANY LIMITED

## I. COMPANY PROFILE:

<b>Address:</b>	Truong Yen Commune – Chuong My District – Hanoi - Vietnam
<b>Established year:</b>	2001
<b>Tax code:</b>	0500398766
<b>Tel :</b>	84 4 33 545 720
<b>Fax :</b>	84 4 33 545 721
<b>E-mail :</b>	info@anquyhung.com
<b>Website :</b>	<a href="http://www.anquyhung.com">http://www.anquyhung.com</a>
<b>Type of Organization:</b>	Limited Company
<b>Type of business:</b>	Construction service, concrete manufacturing Concrete Supplying, Real Estate Trading, Purchasing and Supplying motor's spare parts and equipment
<b>Industry :</b>	Construction of Civil and Industrial projects
<b>Employees:</b>	290

## II. GENERAL INFORMATION:

AQH was founded in 2001, with its current chartered capital in 2013 of 168 billion Vietnamese Dongs. AQH with its transaction name as An Quy Hung Co., Ltd. By the year 2013, AQH has owned 24,72% percentage of VIMECO's stock.

AQH focuses on the following fundamental construction fields:

- Factory construction; industrial zone construction
- Infrastructure construction such as roads, sewage treatment systems
- Condominium construction, urban area construction
- Office building

AQH has got one concrete manufacturing factory and 8 concrete mixing stations. Depending on the location of the project, AQH can move its concrete mixing stations to the construction site. The maximum capacity of providing concrete for each project is 1,000 m3 per day.

AQH has constructed factories, warehouses, workshops, office buildings, etc. for over 40 foreign companies. AQH has built typical projects such as Honda motorcycle factory No. 3 (Japan) in Ha Nam Province, FUJI XEROX factory (Japan) in HaiPhong, TEXHONG Textile



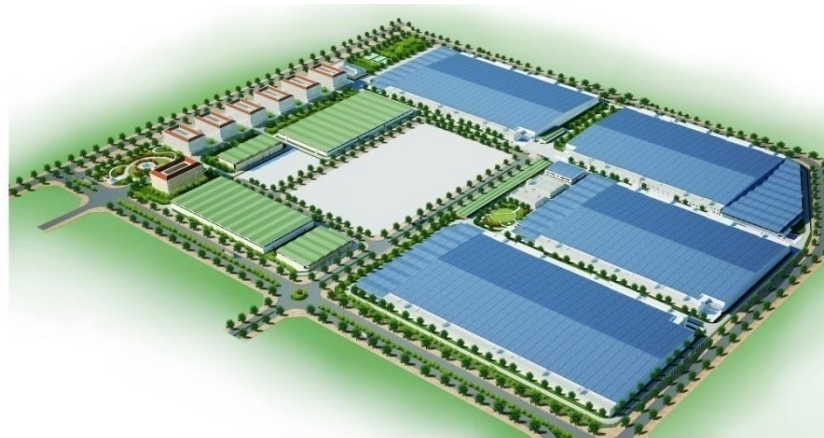
workshop (PR China) of 50, 000 square meters in QuangNinh Province (AQH is the main contractor for the second phase of this project), MicroShineVina factory (Republic of Korea), HJC Helmet factory (Republic of Korea), Jahwa Electronics spare parts factory (Republic of Korea), Piaggio Factory (Italy), StrongwayVinhPhuc factory (Taiwan) etc... At different provinces, An Quy Hung has maintained its close relationship with the local authorities of the Province which will facilitate our activities in an efficient way. In addition, An Quy Hung has provided the first phase elevated railway project located in Hanoi with over 70% ready mixed concrete.

AQH concentrates on constructing FDI (foreign direct investment) projects in Vietnam, with its most competitive price, high quality and safety and schedule assurance. In the years 2011 and 2012, AQH was ranked within top 500 fastest growth enterprises of Vietnam. AQH 999 concrete was awarded valuable prize namely “top 50 Gold Products” prize in 2011 and 2012. AQH has been audited by Deloitte for three years 2011, 2012, 2013 and has maintained good financial health.

### III. SUGGESTED COLLABORATION:

- ❖ Expand and develop current business
- ❖ Gain experience from developed countries
- ❖ Find partners to increase export values.

#### *Pictures of company products*



**TEXHONG NGÂN LONG CO.,LTD**  
KCN HẢI YÊN - MÓNG CÁI - QUẢNG NINH



ĐƠN VỊ THI CÔNG  
**CÔNG TY TNHH AN QUÝ HƯNG**



**TOYOTAKY VIET NAM FACTORY**  
VINH PHUC, VIET NAM



ĐƠN VỊ THI CÔNG  
**CÔNG TY TNHH AN QUÝ HƯNG**



**STARLIGHT SPORTSWEAR FACTORY**  
LOT 3, NAM PHU NGHIA INDUSTRIAL CLUSTER PHU NGHIA COMMUNE  
CHUONG MY DISTRICT, HA NOI, VIET NAM



ĐƠN VỊ THI CÔNG  
CÔNG TY TNHH AN QUÝ HƯNG

# THANG LONG INVESTMENT EXPORT – IMPORT JOIN STOCK COMPANY

## I. COMPANY PROFILE:

<b>Address:</b>	Km3+500, Hung Vuong road, PhuKhanh ward, Thai Binh city, Thai Binh province
<b>Established year:</b>	2009
<b>Tax code:</b>	1000213793
<b>Tel :</b>	84-36-834.219
<b>Fax :</b>	84-36-837.293
<b>E-mail :</b>	tmdtlongtb@hn.vnn.vn
<b>Website :</b>	<a href="http://www.thalogate.com">http://www.thalogate.com</a>
<b>Type of Organization:</b>	join stock company
<b>Type of business:</b>	<ul style="list-style-type: none"> <li>❖ Textiles</li> <li>❖ Wholesale &amp; retail Petrol</li> <li>❖ Real estate</li> <li>❖ Hotel &amp; Restaurant</li> </ul>
<b>Industry :</b>	Production, processing of garment products for export; Buying, selling and importing materials of garment industry; Construction of civil, industrial, transportation, irrigation, canal and embankment works; buying, selling and importing construction materials
<b>Employees:</b>	2.500 ople

## II. GENERAL INFORMATION:

- General Director: Md Vu ThiTha
- Mobile number: 0913.291.009 - 0986.299.009
- Names and address of branches
- ❖ Branch of Thang Long investment import - export JSC. in Hanoi.  
Address: No 5B/87 Tam Trinh, Mai Dong Ward, Hoang Mai district, Ha Noi.
- ❖ Hoang Anh Garment Export Enterprise Address: Section 4, QuynhCoi town, QuynhPhu district, Thai Binh province

- ❖ Viet Long Garment Export Enterprise Address: An Bai town, QuynhPhu district, Thai Binh province
  - ❖ 125 Construction Enterprise  
Address: Km3+500, Hung Vuong road, PhuKhanh ward, Thai Binh city, Thai Binh province
  - ❖ Thang Long Petroleum station:  
Address: Quynh Hong ward, QuynhPhu district, Thai Binh province
  - ❖ Kim Long Hotel, cafe & restaurant  
Address: No . 368, Ly Bon street, TienPhong ward, Thai Binh city, Thai Binh province
- Production, processing of garment products for export:  
In an effort to meet the high requirement about a garment quality for export, enterprise invested a modern equipment system including 3000 sewing machines, over 150 specialize machines such as seam sealing machines, form presser... with famous brand name as: Juky, Sunstar, Brother... Annually, we always invest in upgrade equipment for the high quality and better result

## **merchandise and capacity**

### **1: merchandise**

- Maily line: Jacket, clothes, T-Shirt, shirt...
- Main materials: cotton, knitwear, polyester...
- Original sources: Japanese, Korean, Chinese, Taiwan, Vietnamese

### **2: producing capacity**

- Trousers: 300.000 pcs/month
- Jacket: 290.000 pcs/month
- Shirt: 230.000 pcs/month
- Others:2100.000 pcs/month

We also follow the fire prevention law, environment hygiene, foods safety, tax and insurance for labour Time to time, follow the law and the buyer demand about high quality control, we're continue to strengthen a modern equipment for manufacturing.

We're trying our best we can for friendly, clearly environment,... all for the best result of factory and well income for labour

With slogan : PRESTIGE FIRST, we'll try to do our best to reaching the rate of progress, high quality for satisfaction of potential and ever Buyer.

### III. SUGGESTED COLLABORATION:

- ❖ Expand and develop current business
- ❖ Gain experience from developed countries
- ❖ Find partners to increase export values.

#### *Pictures of company products*



# TEXTILE AND GARMENT

## NGUYEN HOANG PRODUCTION AND EXPORT SERVICE COMPANY LIMITED

### I. COMPANY PROFILE:

<b>Address:</b>	45 QuangTrung – HoanKiem – Ha Noi – Viet Nam
<b>Established year:</b>	1992
<b>Tax code:</b>	0100412416
<b>Tel :</b>	(+84-4) 3872 6137
<b>Fax :</b>	(+84-4) 3872 6143
<b>E-mail :</b>	info@nguyenhoangexim.com
<b>Website :</b>	www.nguyenhoangexim.com
<b>Type of Organization:</b>	
<b>Type of business:</b>	Limited.
<b>Industry :</b>	Garment industry, Finance, Trade
<b>Employees:</b>	500

### II. GENERAL INFORMATION:

Established in 1992, Nguyen Hoang Exim Co., Ltd. Is believed one of the leading companies specialized in producing garments of Kid's fashion and Workwear in the North of Vietnam. With annual production capacity of 1,000,000 units, our output scale and technology provide up with the high market competitiveness. The company has a factory of 10,000m2 equipped with modern, synchronous, automatic and multi-purposed machinery imported from Japan, especially with the support of hanging transport system in the production. It is located in Hung Yen province convenient for shipments arranged by air, sea. The company now has more than 500 employees including skilled workers, officers and managers and is applying the quality control system according to ISO 9001:2008 which was certificated by organizations such as JAS-ANZ and QUACERT. Our products have been displayed at more than 50 stores and agents nationwide and exported to various markets such as Denmark, German, Norway, Sweden, Finland,

Russia, Ukraine, etc. KICO and KID'S COLLECTION trade mark are registered and granted by "2003 Golden Star Award", "Fashion Award" given KICO at the 2004 Fashion fair. Nguyen Hoang Exim Company is striving to become an end-users oriented and prestige garment manufacturer. We look forwards to build up business relationships with clients, trading partners all over the world.

*Pictures of company products:*



# DA GIA COMPANY

## I. COMPANY PROFILE:

<b>Address:</b>	R4 – 53 Hung Gia (R4) Area, Tan Phong ward, District 7, Ho Chi Minh city
<b>Established year:</b>	June 27 <sup>th</sup> 2001
<b>Tax code:</b>	0302337190
<b>Tel :</b>	084 . 54108 999
<b>Fax :</b>	084. 54101689
<b>E-mail :</b>	<a href="mailto:info@yfk.com.vn">info@yfk.com.vn</a>
<b>Website :</b>	<a href="http://www.yfk.com.vn">www.yfk.com.vn</a>
<b>Type of Organization:</b>	Private enterprice
<b>Type of business:</b>	distribute high quality kids fashion with YF brand
<b>Industry :</b>	high quality kids fashion with YF brand
<b>Employees:</b>	200 rker

## II. GENERAL INFORMATION:

Specializes in designing, manufacturing and business high quality fashion with team of experienced staff , distribution system across the country.

## IV. SUGGESTED COLLABORATION:

- ❖ Expand and develop current business
- ❖ Gain experience from developed countries
- ❖ Find partners to increase export values.
- ❖ Distributed search system at the supermarket



*Pictures of company products*





# LEATHER AND FOOTWEAR

## THANHPHAT LEATHER SHOES EXPORT COMPANY LIMITED

### I. COMPANY PROFILE:

<b>Address:</b>	The land area 4078.8m <sup>2</sup> , Thuong Cam village, Vu lac commune, Thai Binh city, Thai Binh province, Viet Nam
<b>Established year:</b>	2002
<b>Tax code:</b>	1000.289.714
<b>Tel :</b>	0363.545.266
<b>Fax :</b>	0363.545.022
<b>E-mail :</b>	ctydagiaythanhphat@gmail.com
<b>Website :</b>	
<b>Type of Organization:</b>	Private enterprise
<b>Type of business:</b>	Manufacturing labor protection shoes
<b>Industry :</b>	Footwear
<b>Employees:</b>	320 regular employees

### II. GENERAL INFORMATION:

With over 10 year experiecen in production and business activities footwear products. Currently the company is engaged in production business on land area of 4078,8m2 project is Provincial People's Committees for rent in the planning of handicrafts in Thuong Cam villgge, Vu Lac commune, Thai Binh city. With three investment factory system of modern machinery, each year the company produced and sold 360,000 pairs of footwear types, achieved sales of over 24 billion VND state budget and nearly 500 million VND. Company's manufacturing operations with 320 regular employees with an average salary of 3.5 million VND people in over one month. Company is continuing to hire workers to scale production to meet the market demand across the domestic and export.

### III. SUGGESTED COLLABORATION:

#### GAIN EXPERIENCE FROM DEVELOPED COUNTRIES:

Demand for products and footwear Vietnam market and a growing world. On average, each year the world consumes a huge amount of shoes, an estimated 17 billion pairs/year. In most shoes that are manufactured in Asia. Vietnam currently ranks second in the world in footwear exports to the world market accounted for 8-9% international market. The output provided by the shoe manufacturing business our country has not met the demand of domestic market and exports. The number and type of assessment is provided in fewer and less diverse than consumer demand. With the advantage of abundant labor resources, low labor cost footwear industry in our country is becoming a key industry and government are interested parties, to facilitate development of labor-intensive production.

With experience in the field of outsourcing shoe production of all kinds of our company over the past 10 years. Our company has always been business partners, trusted partners appreciate the quality, quantity order increasing to meet the needs of business and production companies are continuing to hire more workers increased scale production to meet market demand across the domestic and export. So this time the cooperation we hope to receive production experience, management experience together with useful references in the field of footwear industry to improve and apply the valuable experience of the developed countries premise applications to our company a perfect day and further development.

# SEAFOOD

## BARIA VUNGTAU SEAFOOD PROCESSING AND IMPORT EXPORT JOINT STOCK COMPANY (BASEAFOOD)

### I. COMPANY PROFILE:

<b>Address:</b>	460 Truong Cong Dinh street, Vungtau city, VietNam
<b>Established year:</b>	1981
<b>Tax code:</b>	3500666675
<b>Tel :</b>	+ 84 64 3837313
<b>Fax :</b>	+ 84 64 3837312
<b>E-mail :</b>	<a href="mailto:baseafoodvn@vnn.vn">baseafoodvn@vnn.vn</a>
<b>Website :</b>	<a href="http://www.baseafood.vn">www.baseafood.vn</a>
<b>Type of Organization:</b>	Joint stock company
<b>Type of business:</b>	Processing seafood and export, import Seafood products
<b>Industry :</b>	Seafood
<b>Employees:</b>	1500

### II. GENERAL INFORMATION:

As a joint-stock Company with large scale was established in 1981. After more than 30 years of construction and development, the company has a team of managers with experience and qualifications depth seafood processing, has a team of skilled workers with more than 1,500 employees.

In addition the company has equipped with modern machinery for processing of export products with high quality to meet the needs of the most difficult markets. The company has factories standard European DL 34, DL 20, DL 484 for frozen seafood and HK 173, HK 242 for dried seafood, the standard certificate of HALAL in Arab countries, the safety standards of food hygiene Vietnam HACCP, ISO 9001 certification: 2008.

Our final products including: Frozen Octopus, fish of all kinds, all kinds of surimi, cuttlefish, squid... and Dried salted seafishes fillet. Unusual export reached from 35 to 40 million USD.

Currently, more than 40 countries customers frequently purchase relationship with the company. The largest market is Japan, Korea, Russia, Belarus, Ukraine, United States and some Middle Eastern countries, Asian markets such as Japan, Korea, Taiwan, China, and some others. Business objectives of the company is always focused improving product quality. Investment in upgrading factories and training skilled workers, with experience in production and value in design requirements and quality of the customer. The company always keeps Basefood brand reputation on the international market.

### **Capital Structure:**

- State Capital: 25.74%
- Capital of the other shareholders: 74.26%

### **III. SUGGESTED COLLABORATION:**

- ❖ Expand and develop current business
- ❖ Gain experience from developed countries
- ❖ Find partners to increase export values.

### *Pictures of company products*



# THONG THUAN GROUP INTRODUCTION

## I. COMPANY PROFILE:

<b>Address</b>	Lot A1, 11, 12, 13, 14 SUOI DAU INDUSTRIAL ZONE, CAM LAM DISTRICT, KHANH HOA PROVINCE, VIETNAM
<b>Established year:</b>	02.08.2007
<b>Tax code:</b>	4200744821
<b>Tel:</b>	0583.743.050
<b>Fax:</b>	0583.743.172
<b>E-mail:</b>	nhansu@thongthuancamranh.vn
<b>Website</b>	
<b>Type of Organization:</b>	Joint Stock Company
<b>Type of business:</b>	Seafood
<b>Industry:</b>	Agriculture and Processing Seafood.
<b>Employees</b>	1.500 Workers



## **II. GENERAL INFORMATION:**

Thong Thuan Co., Ltd was establish follow the certificate of business registration number 004339/GP-TLDN by the Department of Planning and Investment of BinhThuan Province on 11 Aug, 1999. Thong Thuan Cam Ranh Seafood Joint Stock Company is apart of Thong Thuan Group as below

1. Hatchery Enterprise: including 7 production zone, over 100 PL house. Applying Global GAP, ACC certificate with capacity over 5,000,000,000 PL/year.
2. The commercial shrimp farm enterprise: with a lage number of farm, spread across 4 province KhanhHoa, NinhThuan, BinhThuan, KienGiang. Achieving Global GAP, ACC with output from 12,000 tons to 15,000 tons per year.
3. Thong Thuan NinhThuan Processing Factory: Works on the field of manufacturing and processing aquatic product for export. Capacity about 3,000 tons final product per year. Also applying Global GAP Coc, BAP and HALA.
4. Thong Thuan Cam Ranh Processing Factory: Works on the field of manufacturing and processing aquatic product for export. With advantage of active raw material, processing procedure comply with Global GAP Coc, BAP, BRC and HALA certification. Annual sales of 30 milion per year.

## **❖ PRODUCTION DEPARTMENT:**

- Located at SuoiDau industrial zone, KhanhHoaprovine, Vietnam. There are 2 workshop operation in paralel
- Workshop 1 : 15000 square meters , with capacity of 10 MT of final product per day. Upgrading and expanding up to 30 MT of final product per day.
- Applying HACCP system successfully and getting EU code : DL 153
- In 2003, getting US FDA certificate for HACCP of shrimp and fishes.
- Workshop 2 : with 10000 square meters, with capacity of 35 MT of final product per day, focusing on ready to eat items.
- From year 2004, getting BRC certificate, issued by SGS Vietnam.
- From year 2006 , getting ACC certificate, issued by The Accreditation Committee of Aquaculture certification Council, Inc. (US).

### **Contact:**

ThôngThuận – NinhThuận :

Số 104 NgôGiaTự, tp. Phan Rang – ThápChàm, tỉnhNinhThuận.

Tel : 0682.211.066

Email : sales@thongthuenseafood.com

ThôngThuận – Cam Ranh :

Lô A1, A11, A12, A13, A14 KCN SuốiDầu, Cam Lâm, KhánhHòa

Tel : 0583.743.172 Fax : 0583.743.052

Email : [info@thongthuancamranh.vn](mailto:info@thongthuancamranh.vn)

## **III. SUGGESTED COLLABORATION:**



*Pictures of company products:*



# ELECTRONICS

## NHAT HAI PROJECT TECHNOLOGY JOINT STOCK COMPANY

### I. COMPANY PROFILE:

<b>Address:</b>	No. 8 Lane 629 Kim Ma - Ba Dinh - Ha Noi – Viet Nam
<b>Established year:</b>	2003
<b>Tax code:</b>	0101357292
<b>Tel :</b>	+844 37332122
<b>Fax :</b>	+844 37338787
<b>E-mail :</b>	oicminh@oic.com.vn
<b>Website :</b>	<a href="http://oic.com.vn/">http://oic.com.vn/</a>
<b>Type of Organization:</b>	joint-stock company
<b>Type of business:</b>	IT & Bussiness gems
<b>Industry :</b>	IT
<b>Employees:</b>	40

### II. GENERAL INFORMATION:

**Company name** : Nhat Hai Project Technology Joint Stock Company

**Short name** : OIC

**Address of head office** : No 8 – 629 Lane, Kim Ma, Ba Dinh district, HaNoi

**Address of transactions office** : No 14 Lot 11A Trung Hoa Str - Cau Giay Dist - Ha Noi

**Nhat Hai Company specializes in the following business fields:**

- Being as a general agent of computers, printers and equipment for network

- Being engaged in trading equipment of technology and information, communication, dedicated electric and health care.
- Manufacturing equipment of technology and information, communication, dedicated electric and health care
- Manufacturing and supplying software
- Import & Export infomatic technology
- Import & Export infomatic quartz
- Business software

### III. SUGGESTED COLLABORATION:

- ❖ Expand and develop current business
- ❖ Find partners to increase export values.

#### *Pictures of company products*



**CISCO**

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Sản phẩm thích hợp cho doanh nghiệp vừa và nhỏ

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Liên hệ Đại lý cung cấp:  
**Công ty Cổ Phần Dự Án Công Nghệ Nhật Hải**  
 Miền Bắc: Tòa nhà OIC Số 14 Lô 11A Trung Hòa, Cầu Giấy, Hà Nội  
 Tel: (84-4) 3 7332 122 - Fax: (84-4) 3 7338 787

**Hotline: 0914688787**

Miền Trung  
 Địa chỉ: 32 Đường 3/2 Q. Hải Châu, Đà Nẵng

Miền Nam  
 Địa chỉ: 99 Hồ Bà Kiển, P.15, Q.10, Thành Phố Hồ Chí Minh

# CONSUMER PRODUCTS

## HAO CANH SANITARY WARES

### I. COMPANY PROFILE:

<b>Address:</b>	TienHai Industrial Park, Thai Binh Province, Vietnam
<b>Established year:</b>	2001
<b>Tax code:</b>	1000265248
<b>Tel :</b>	0363781668 - 0913291094
<b>Fax :</b>	0363651858
<b>E-mail :</b>	<a href="mailto:haocanhtb@gmail.com">haocanhtb@gmail.com</a>
<b>Website :</b>	<a href="http://haocanhceramic.com/home.html">http://haocanhceramic.com/home.html</a>
<b>Type of Organization:</b>	Limited company
<b>Type of business:</b>	Manufacturing and trading
<b>Industry :</b>	Sanitary wares ( toilet seat, wash basin, plate and bowl, faucet and bath)
<b>Employees:</b>	1,500 employees

### II. GENERAL INFORMATION:

HaoCanh Sanitary Wares is one of the leading company in sanitary wares in Vietnam. We have approximately 15 year experience in manufacturing and exporting sanitary wares ( toilet seat, wash basin), plate and bowl, faucet and bath. Thanks to high quality, good design, reasonable price, our HC branded products are trustfully selected by many construction companies, big distributing companies in Vietnam and foreign countries. Our products have already exporting to various countries on the world: Japan, Cuba, Sri Lanka, Nigeria, Ghana, Angola, Cambodia...Our goal to attend the exhibition is to find out the big importers to distribute our HC branded products on the international market. We hope to cooperate with your company

### III. SUGGESTED COLLABORATION

- Researching market
- Finding big importers to extend our foreign market.
- Gaining experience from developed countries

*Pictures of company products:*





**T108 TIỂU NAM ĐỨNG** Urinal



**V07 BỆT KẾT RỜI XẢ GẠT** (Xả ngang)  
Two piece water closet with horizontal discharging

# HANDICRAFT

## VAN MINH CO., LTD.

### I. COMPANY PROFILE:

<b>Address:</b>	Km 8+500, Lang – Hoa Lac highway, Hoai Duc dist., Ha Noi City, Vietnam
<b>Established year:</b>	1995
<b>Tax code:</b>	0500231125
<b>Tel :</b>	084 433 650494
<b>Fax :</b>	
<b>E-mail :</b>	Hlthuy123@gmail.com
<b>Website :</b>	
<b>Type of Organization:</b>	Company limited
<b>Type of business:</b>	- Handicraft & Ceramic manufacturer
<b>Industry :</b>	
<b>Employees:</b>	47

### II. GENERAL INFORMATION:

1995: Establishment of Van Minh Co., Ltd.

(Houseware & furniture manufacturer)

1998: Started to produce and export handicraft & ceramic products.

2000: Company relocated to current address.

Built factory No. 1 for both handicraft & ceramic production,

2002: Built factory No. 2 – Ceramic factory

2004: Completed construction of Ceramic factory and relocated ceramic production to this factory.

Factory No.1 became Handicraft Factory.

Major Product range: Gift baskets, house wares, storages, table top, home décor items.

(made of bamboo, rattan, fern, water hyacinth, sea-grass, jute, etc.)

Capitalization: US\$ 2.2 mil.

Factory space: 10,000 m<sup>2</sup> land area (12,000m<sup>2</sup> workshop space and 4,000 m<sup>2</sup> office space).

Factory capacity: 10,000,000 products per year.

Occupied capacity: 5,300,000 products (as of 2006).

No. of employees: 128 (30 office staffs, 98 workers).

Order lead-time: 60 – 90 days

Minimum order value: US\$10,000.

Major Product range: Decorative vases, dinnerware, planter pots, flower vase.

Capitalization: US\$ 4.0 mil.

Factory space: 73,000 m<sup>2</sup> (including 42,000m<sup>2</sup> workshop space).

Factory Capacity: 10,000,000 products per year.

Occupied capacity: 6,000,000 products (as of 2005).

No. of employees: 112

Order lead-time: 60 – 90 days

Minimum order value: \$20,000.

### III. SUGGESTED COLLABORATION:

- ❖ Expand and develop current business
- ❖ Gain experience from developed countries
- ❖ Find partners to increase export values.

#### *Pictures of company products*





# CASHEW KERNELS

## THANH THOM PRIVATE COMPANY

### I. COMPANY PROFILE:

<b>Address:</b>	<b>Office:</b> No 25, Street 5, Nhi Dong Ward, Di An District, Binh Duong Province, Vietnam <b>Factory:</b> Binh Nghia Hamlet, Binh Tan Ward, Bac Binh District, Binh Thuan Province, Vietnam
<b>Established year:</b>	2005
<b>Tax code:</b>	3400413737
<b>Tel :</b>	(+84) 0650-3796320
<b>Fax :</b>	(+84) 0650-3796320 (+84) 0838-721155
<b>E-mail :</b>	Trongchinhiso@gmail.com
<b>Website :</b>	www.thanhthom.com
<b>Type of Organization:</b>	Private Enterprise
<b>Type of business:</b>	Production and Trading
<b>Industry :</b>	Cashew Kernels
<b>Employees:</b>	100

### II. GENERAL INFORMATION:

Thanh thom private enterprise was established on 04.jan.2005 at Binh Nghia Hamlet, Binh Tan District-Bac Binh Ward-Binh Thuan Province. We manufacture cashew kernels about 100 workers with enough technology of kernel industry.

- Production & Trading Capacity: 200 tons of Cashew Kernels/Months for W320, W240, WS, LP...
- Salt Dried/Roasted Cashew Nut: 1-5 tons/day

History of Thanh Thom Private Enterprise:

- **2005:** Set up company at Binh Thuan with Factory
- **2006:** Sale Cashew Kernel for Vinalimex, Olam
- **2007:** Sale Cashew Kernel for Vinalimex, Olam and Dan-D Park
- **2008:** Sale Cashew Kernel for Vinalimex, Olam and Dan-D Park
- **2009:** Sale Cashew Kernel for clients in Vietnam such as Vinalimex, Olam, Dan-D Park
- **2010:** Set up transaction office at Binh Duong for trading activity
- **2011:** Development of Cassava
- **2012:** Maintain the model production and trading
- **2013:** Salt Cashew Kernel, Direct Export by Thuan Quang Broker.
- **2014:** Intend to get Safety Food System according to ISO 22000: 2005 for transaction office and warehouse, Member of Vinacas

We are proud for stable amounts with highest quality according to AFI standard. Our competencies are: delivery on time; get quality and long term relationship.

### **III. SUGGESTED COLLABORATION:**

Russia and Czech Republic are 2 potential markets for Cashew Kernels. During the previous years, Vietnamese's Cashew also export to this market, however, potentials of these two markets is interesting.

Purpose of Thanh Thom come to trading exchange is to:

- ❖ Gain experience from developed countries
- ❖ Find partners to increase export values.

*Pictures of company products*

PICTURE OF PRODUCTS



Cashew Nut

PICTURE OF PRODUCTS



Dried/Roasted Cashew

# RUBBER

## KONTUM RUBBER COMPANY LIMITED

### I. COMPANY PROFILE:

<b>Address:</b>	639 –Phan Đình Phùng Street –Duy Tân Ward– the city of KonTum – KonTum Province
<b>Established year:</b>	1984
<b>Tax code:</b>	6100104839
<b>Tel :</b>	0603.862223
<b>Fax :</b>	0603.864520
<b>E-mail :</b>	koruco@gmail.com
<b>Website :</b>	
<b>Type of Organization:</b>	State Enterprise
<b>Type of business:</b>	Agriculture and related services (Farming, animal husbandry, livestock); Production, Sale of rubber, Fertilizers and chemicals; Trade of agricultural products, raw materials (Except wood, bamboo); Purchase gasoline (Business to business sectors in accordance with the planning); Purchase of materials and equipment installed in the building; Construction of civil works; Travel business travel domestic and international; Import and export business; Wood pallets (Business to business sectors in accordance with the planning).
<b>Industry :</b>	
<b>Employees:</b>	2456ple

### II. GENERAL INFORMATION:

- Company name: KONTUM RUBBER COMPANY LIMITED
- The name transactions: KORUCO

## II. SUGGESTED COLLABORATION:

- ❖ Expand and develop current business
- ❖ Gain experience from developed countries
- ❖ Find partners to increase export values.

### *Pictures of company products*



## VIETNAM NATIONAL TOBACCO CORPORATION

### I. COMPANY PROFILE:

<b>Address:</b>	OFFICE IN HANOI: 83A LY THUONG KIET, HOAN KIEM, HANOI, VIETNAM OFFICE IN HOCHI MINH CITY: ITAXA BUIDING, 126 NGUYEN THI MINH KHAI, TP. HCM
<b>Established year:</b>	1985
<b>Tax code:</b>	0101216069
<b>Tel :</b>	844. 38265778
<b>Fax :</b>	844.38265777
<b>E-mail :</b>	<a href="mailto:VINATABA2VINATABA.COM.VN">VINATABA2VINATABA.COM.VN</a>
<b>Website :</b>	<a href="http://WWW.VINATABA.COM">WWW.VINATABA.COM</a>
<b>Type of Organization:</b>	STATE-OWNED COMPANY
<b>Type of business:</b>	TRADING COMPANY
<b>Industry :</b>	TOBACCO
<b>Employees:</b>	13,000,000

### II. GENERAL INFORMATION:

1. Business Lines: Tobacco production and Trade, Food industry.

#### 2. General Information

Established since 1985, Vinataba have been so far a leading company in the tobacco industry of Viet Nam. Over the past 29 years of development we have effectively set up areas that specializing in sustainable tobacco agronomy, and, as the biggest cigarette manufacturer belonging about 20 member units, we cover a distribution network throughout the country with hundreds of cigarette brands, typically for brands like Vinataba, Thang Long, Du Lịch, .... In recent years, Vinataba have achieved rapid growth in the main export markets of the Middle East, Africa. In line with these, we constantly undertake social responsibilities towards starvation eradicating and poverty reducing programs and respect corporate conduct with partners in business accountability.

### III. SUGGESTED COLLABORATION:

- Learn about cigarettes market and food industry information.
- Expand and develop current business.
- Find partners to increase export values.

#### *Pictures of company products*



# VIETNAM TOBACCO IMPORT EXPORT COMPANY

## I. COMPANY PROFILE:

<b>Address:</b>	41 LE QUY DON, DISTRICT 3, HOCHIMINH CITY, VN
<b>Established year:</b>	1986
<b>Tax code:</b>	0101216069004
<b>Tel :</b>	08 39321597
<b>Fax :</b>	08 39322331
<b>E-mail :</b>	<a href="mailto:EXPORT3@VITL.COM.VN">EXPORT3@VITL.COM.VN</a>
<b>Website :</b>	<a href="http://WWW.VINATABA-IMEX.COM">WWW.VINATABA-IMEX.COM</a>
<b>Type of Organization:</b>	GOVERNMENT COMPANY
<b>Type of business:</b>	TRADING COMPANY
<b>Industry :</b>	TOBACCO
<b>Employees:</b>	57

## II. GENERAL INFORMATION:

1. Business Lines: Import & export business (tobacco, materials, machinery, cigarettes for tobacco industry, foodstuff & industrial products). Domestic business in tobacco-relating products and other consuming goods.

### 2. General Information

Vietnam Tobacco Import Export Company (Vinataba IMEX), founded in 1986, is a subsidiary of Vietnam National Tobacco Corporation. Since its founding, Vietnam Tobacco Import Export Company has always been the leading importer/ exporter for Vietnam tobacco industry. Apart from meeting all import requirements for Vietnam National Tobacco Corporation, we have established business relationships with other tobacco manufacturers in Vietnam. We have so far supplied over 60% of imports of machinery, tobacco and materials for the Vietnam tobacco industry.

Vinataba IMEX is also a pioneer in making introductions of Vietnam tobacco products to the world market. Over the years, we have exported various products such as tobacco leaf, cut rag tobacco, cigarettes to many regions of the world.

Vinataba IMEX is now playing a leading role in Vietnam tobacco industry. We will in the future focus all our efforts in developing further co-operative relationships in the region and



around the world. We always welcome new partners in order to further explore export potential for Vietnam tobacco industry.

### III. SUGGESTED COLLABORATION:

- Learn about cigarettes markets information.
- Expand and develop current business.
- Find partners to increase export values.

#### *Pictures of company products*

